

## Message Text

UNCLASSIFIED

PAGE 01 STATE 047120

15

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 R

DRAFTED BY COM/SAD/JBRENNAN/EMB

APPROVED BY EB/OCA/REP/JBRABENS

COM/SAD/JEMURRIN

COM/BEWT/TPD/BTHOMPSON

COM/EM/GCLAUSEN

EUR/EE/DMILLER

EUR/EE/RCHRISTENSEN

EB/EWT/JBEMIS

----- 002944

R 032100Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

AMEMBASSY PRAGUE

AMEMBASSY WARSAW

INFO AMEMBASSY VIENNA

UNCLAS STATE 047120

E.O. 11652: NA

TAGS: BEXP, RO, CZ, PL

SUBJECT: MINING EQUIPMENT, TECHNOLOGY AND SERVICES

--- TRADE MISSION

REF: STATE 019028; WARSAW 7589; BUCHAREST 0386;

--- PRAGUE 0332

1. FOLLOWING 11 FIRMS AND DESIGNATED OFFICIALS COMPRISE  
REFERENCED MISSION:

--- A. ALLIS-CHALMERS, DR. ARTHUR A. WASSERMAN, DIR.  
EAST EUROPEAN OPERATIONS ACCOMPANIED BY JULIEN J. VITTOZ,  
MANAGER FOR EUROPE, NORTH AFRICA AND THE NEAR EAST,  
INTERNATIONAL SALES OFFICE, PARIS. PRODUCTS: MINE  
PROCESSING GENERATION AND PELLETIZING EQUIPMENT.

--- B. CLARK EQUIPMENT CO., CONRAD EGELSEER, OR VICTOR  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 047120

BRUSSOVANSKY, WEISBADEN OFFICE. PRODUCTS: EARTH MOVING

AND CONSTRUCTION EQUIPMENT.

--- CHICAGO PNEUMATIC TOOL COMPANY, DR. R.M. TYCHANOWICZ, DIRECTOR EASTERN TRADE. PRODUCTS: PNEUMATIC, HYDRAULIC AND ELECTRIC TOOLS. ETA WARSAW MARCH 12.

--- D. SII DRILCO INDUSTRIAL, DIV. OF SMITH INTERNATIONAL, NED RODGERS, MARKETING MANAGER, ACCOMPANIED BY EUROPEAN SALES REPRESENTATIVE ROLF HEFLO OF OSLO, NORWAY. PRODUCTS; DRILLING TOOLS AND ACCESSORIES FOR THE EXPLORATION, MINING, WATER WELL AND CONSTRUCTION INDUSTRIES.

--- E. EIMCO MINING MACHINERY, ENVIROTECH CORPORATION, RICHARD WENBERG, V.P. SALES AND MARKETING. PRODUCTS: LOAD HAUL DUMP VEHICLES, ROCKERSHOVELS, SHORTCRETE EQUIPMENT, UNDERGROUND LOW HEADREAM RACK CRUSHERS. WENBERG PLANS ARRIVE WARSAW APRIL 12, NEEDS RESERVATION.

--- F. HARNISCHFEGER INTERNATIONAL, WILLIAM J. CHERONES, DIR. INTERNATIONAL SALES. PRODUCTS: ELECTRIC MINING SHOVELS, TRUCK CRANES, CRAWLER CRANES, HYDRAULIC CRANES AND HOES. CHERONES PLANS ARRIVE WARSAW APRIL 11 FROM MOSCOW. NEEDS HOTEL RESERVATIONS 11 AND 12 IN ADDITION TO REGULAR TM DATES.

--- G. INGERSOLL-RAND, INTERNATIONAL, GREGOR TERJESEN, MANAGING DIRECTOR VIENNA OFFICE. PRODUCTS: DRILLING EQUIPMENT, PUMPS, COMPRESSED AIR EQUIPMENT, PNEUMATIC TOOLS.

--- H. LONGYEAR COMPANY, ROGER VAN STEENBERGE, AREA MANAGER, EASTERN EUROPE. PRODUCTS: DIAMOND CORE DRILLING EQUIPMENT AND ACCESSORIES, ROCK BITS, CONCRETE DIAMOND DRILLING AND SAWING EQUIPMENT.

--- I. N. L. INDUSTRIES, INC., BROWER DELLINGER, CONSULTANT MINERAL RESOURCES, ACCOMPANIED BY HARRY L. SCHARON, DIRECTOR OF EXPLORATION. PRODUCTS: EXPLORATION CONSULTING SERVICES FOR DEVELOPMENT AND MINING IN UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 047120

COLLABORATION WITH DOMESTIC PRODUCERS OF ILMENITE, ZIRCON, RUTILE, BARITE, BAUXITE, LEAD, ZINC AND SILVER. ADDITIONALLY, GRAVITY CONCENTRATING EQUIPMENT AND HIGH TENSION AND ELECTROSTATIC SEPARATORS.

--- J. REXNORD CO., NORDBERG MACHINERY GROUP, CHARLES C. PINGRY, V.P. MARKETING. PRODUCTS: CONE CRUSHERS, GRINDING MILLS, VIBRATING SCREENS, MINE HOISTS.

--- K. UNITRIG AND EQUIPMENT CO., JESSE L. VINT, PRESIDENT. PRODUCTS: DRILLING RIGS AND EQUIPMENT.

2. CATALOGUES BEING AIRPOUCHED AS RECEIVED.

3. SINGLE PAGE PRODUCT AND COMPANY DESCRIPTION FOR EACH PARTICIPANT TOGETHER WITH BIOS MISSION MEMBERS BEING PREPARED. SINCE RELATIVELY LIMITED MAILING LIST ENVISAGED EACH POST, WOULD LIKE ALL POSTS COMMENTS SOONEST TO POSSIBILITY USDOC MAILING DATA TO EACH POST FOR TRANSLATION AND EMBASSY REPRODUCTION, RATHER THAN HAVING PRINTING DONE U.S. OR VIENNA. MAILINGS TO APPROPRIATE OFFICIALS AND/OR PROSPECTIVE CUSTOMERS EACH COUNTRY WOULD BE ON EMBASSY LETTERHEADS, SIGNED BY COMMERCIAL ATTACHES, IN COMMERCE SUPPLIED KIT COVERS. POSTS COULD BE REIMBURSED FOR COSTS INVOLVED.

4. ADVANCE OFFICER JAMES ELLIS, BEWT, PLANS ARRIVE BUCHAREST MARCH 25 REMAINING UNTIL MARCH 30, THEN TO VIENNA UNTIL APRIL 1; PRAGUE APRIL 1 UNTIL APRIL 6; WARSAW APRIL 6, REMAINING TO DO ADVANCE WORK AND MEET MISSION MEMBERS ARRIVING APRIL 12 AND 13. BART SMIT (DUTCH NATIONAL) ADVANCE MAN FOR ILLINOIS STATE IOGA WILL JOIN ELLIS BUCHAREST MARCH 26. ELLIS WILL ACCOMPANY AND ASSIST HIM ON ADVANCE TOUR, EXCEPT SMIT WILL REMAIN VIENNA EVENING APRIL 1 AND REJOIN ELLIS FOLLOWING DAY. SMIT PLANS DEPART WARSAW APRIL 9. POST REQUESTED ARRANGE APPOINTMENTS WITH APPROPRIATE OFFICIALS CHAMBERS OF COMMERCE, MINISTRIES, TRADING ORGANIZATION, LICENSING DEPARTMENTS, TECHNICAL INSTITUTES, INDUSTRIAL TRUSTS AND OTHERS. POSTS ARE ALSO REQUESTED RESERVE TWO MODERATE SINGLES WITH BATH FOR DATES SPECIFIED BOTH ADVANCE UNCLASSIFIED

UNCLASSIFIED

PAGE 04 STATE 047120

OFFICERS. RESERVATIONS ALSO REQUIRED FOR MISSION MEMBERS AND LEADER. TOTAL OF 15 ROOMS REQUIRED FOR MISSION ONE OF WHICH SHOULD BE SUITE FOR MISSION LEADER ELLIS. PLEASE CONFIRM ALL RESERVATIONS, GIVING NAMES HOTELS. KISSINGER

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE047120  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SAD/JBRENNAN/EMB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750075-0038  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750387/aaaadbdb.tel  
**Line Count:** 159  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 019028, 75 WARSAW 7589, 75 BUCHAREST 0386  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** woolflhd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22 SEP 2003 by greeneet>; APPROVED <02 JAN 2004 by woolflhd>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
05 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MINING EQUIPMENT, TECHNOLOGY AND SERVICES --- TRADE MISSION  
**TAGS:** BEXP, RO, CZ, PL  
**To:** BUCHAREST WARSAW  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006